

# 2024 Membership Dues Increase FAQ

#### 1. How will the adjustment to membership rates affect me?

With the exciting updates and additions, there will be an adjustment to our membership rates effective June 1, 2024. We believe the enhanced value of our services far outweighs this increase.

# 2. When will group fitness classes be included with membership?

Starting April 6, all Samena group fitness classes, including yoga, weightlifting, water aerobics, masters swimming and more will be included with your membership at no extra cost. Group fitness classes provided by non-Samena contractors such as Karate, Swing Dance, and Bollywood Dance require an additional fee. Tennis not included. See specific classes for details.

# 3. How can I use my free coffee pods?

Each membership will have a digital punch card placed on their account. Stop by the Front Desk with your scan card, sign off on usage like you do with guest passes, and they will give you a coffee pod that can be used at our new coffee machine in the front hallway by the Rec Room/Preschool classroom.

#### 4. Why are we increasing dues more than normal this year?

- 1. Market Alignment: Samena has raised our dues more slowly than other clubs with similar programs and services, and as our operating costs rise, we must catch up to ensure sustainable operations.
- 2. Capital Projects and Debt Servicing: As you know, we have recently made several significant capital investments that bring more value to your membership. Dues are being increased to pay for these and other upcoming required projects and the associated debt servicing. These projects include:
  - Pool deck renovation: Vital to prevent the failure and/or loss of our outdoor pool due to structural issues. This was necessary to prevent further damage to the pool and ensure its longevity.
  - Balcony safety improvements: Addressing critical structural safety concerns for members and quests.
  - Wading pool enhancements: Enhancing accessibility and amenities ensuring an equitable and enjoyable experience for everyone. Our beloved wading pool has been upgraded with beach entry and exciting spray features, making it the perfect spot for family fun and cooling off during hot days.

#### 5. When will the new projects be open?

The brand-new outdoor pool deck and balcony are now open for you to enjoy! The wading pool will open in the coming weeks. Come and experience the enhanced environment for relaxation and fun in the sun.

#### 6. What if I have already prepaid my annual dues?

Prepaid annual dues will continue to be honored at the current rate, just as with all previous dues increases. Your dues will not increase until your next annual bill.

### 7. Can I switch to an annual payment plan and pay prior to the changes in June?

Yes - If you are currently paying your dues monthly, you are welcome to switch to our annual payment plan option. If you switch to annual and prepay the annual dues by May 31, 2024, you will be locked into the current rate for your prepayment just as we offer for our annually paying Members.

If you currently pay dues annually, you are welcome to prepay your upcoming renewal at the current rate through May 31, 2024. For example, if your renewal is June 1, 2024, and you prepay by May 31, 2024, you will not pay the new dues rate until June 1, 2025, at your next renewal.

## 8. I'm already a Fitness Inclusive Member – How will these changes affect me?

We will stop billing all Fitness Inclusive members for their dues add-on starting in April 2024 so that you will not be paying any extra for group fitness classes as well.

If you prepaid an annual Fitness Inclusive dues add-on, we will be crediting you the remaining prorated amount past April (i.e. if you paid annually in January 2024, you will be credited the equivalent of the prepayment for April - December 2024).

# 9. I already have a fitness class punch card – What happens to those once group fitness classes are included with my membership dues?

Any currently active Member's unused group fitness class punch cards will be credited the remaining prorated amount to their Samena account. Fitness class punch cards will remain available to any non-members taking classes.

#### 10. Where can I find more information about these updates?

For more information about the updates and additions to the Samena Club, feel free to reach out to our staff or visit our website for the latest news and announcements.